



Recognised Leader in Enterprise Cloud - Computing

CloudOrigin Limited



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CloudOrigin Limited provide expert advice to end-user organisations, hyper growth technology providers, private equity investors and venture capital firms on the business impact of cloud computing. We spoke to Richard Hall, who talked us through this pioneering firm and the services it provides.

CloudOrigin Limited provide award winning strategy, advisory and implementation services to end-users and providers to take advantage of this fundamental change in the business model of information technology brought about by cloud computing. This spans technology providers – from datacentre managers to software as a service firms – as well as intensive technology users across public and private sectors.

Based in London but operating globally, we have decades of experience designing, delivering and managing the most advanced business services, software solutions and infrastructure platforms worldwide.

Our reputation has grown within the Private Equity and Venture Capital community, which is keen to clearly understand technology trends in terms of market demand. We are equally pleased to have enabled first round funding for new start-ups as we are to have advised on multi-billion dollar acquisitions or pioneering cloud implementation projects for major brands, because ultimately every client is equally important.

As such, when undertaking a new client we always seek to demystify the technology component and focus on our client's goals, be they business growth and international expansion, margin improvement, acquisition or exit. Once we have made the process clear, we explain the options technically and commercially in language they can understand and offer clear recommendations and a timeline to move forward.

While every VC, investor, Private Equity firm or technology leadership team clearly has much in common, they also have unique strategies, insights and goals which we look to understand first. Through this process we are able to focus our time and advice on the areas that matter most, especially when working on deal timelines measured in days.

Best Double Glazing & Conservatory Build Company - Scotland

Clyde Windows & Construction Ltd



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Clyde Windows and Construction is a family run business that prides itself on the quality of its service and products. We profile this exciting and dedicated firm and explore the techniques it uses to provide the highest possible quality of service.

Clyde Windows and Construction offer a wide range of double glazing and construction services, from supplying and fitting one UPVC door to a full complement of double glazed windows or even a full conservatory build from planning stage right through to completion using normally around seven different trades during a normal construction, all of these differing tradesmen are fully employed by the firm to keep continuity of employees work quality on every job large or small rather than hiring in sub contracted labour.

Everything is built to the client's exact design and specification, and the firm's staff draw on many years of specialised experience and training to ensure each project is compliant with current health and safety and local building regulations and of the very best quality.

The firm also carry out maintenance and repair works on doors, windows and conservatories on behalf of other building companies and main insurance companies direct. Having a number of locations throughout Scotland, in Lanarkshire, Cumbernauld and Dundee, offers the firm the opportunity to serve a wide range of clients, as well as helping them to create their own unique distribution channel for materials and skills.

In order to make sure clients are always completely satisfied that they are receiving the very best quality service possible, the firm is certified as both a 'Trusted Trader' by WHICH ? Magazine group a consumers favourite as we all know and Clyde's local Trading Standards office who have also recognised their quality and commitment to client satisfaction by awarding them with accreditation to Trading Standards own "Buy with Confidence" programme. Clients can therefore be assured that every service is of top quality and that every one of the firm's staff are fully trained and experienced.

Ultimately, no matter what service you require, from bi-folding doors to home extensions and beyond, Clyde Windows and Construction are able to ensure you receive an energy efficient product you can be proud of for many years to come.